

Medical Billing Coding Solutions

Medical coding is the process of assigning diagnostic and procedural codes to represent patient conditions and care. The accuracy and completeness of coding data is essential for proper physician reimbursement and quality patient treatment. It is the most important and complex aspect of the healthcare billing process.

Aviacode provides coding services to all types of hospital facilities, physician groups and billing companies. Coding services are delivered by receiving and securely storing copies of patient encounter documentation in our HIPAA compliant, web-based application (ProCoder™).

Documents are allocated to experienced, certified coders working in specialty-specific groups. Coding results are validated with the Coding Analyzer & Rules Engine (CARE™) and are reviewed by the quality assurance department at Aviacode. Completed coding is returned via real-time web reports or electronic interface into our customer's billing system. Coding is complete and ready for billing within 48-hours.

The outsourcing of medical coding services is a significant trend in healthcare and is expected to continue to grow. Aviacode is the leader in providing these services, making us...

Committed to Coding. Committed to You.™

Case Study

MedUSA – Salt Lake City, UT

Background

MedUSA is a large medical billing provider in Utah. They wanted to improve the quality and consistency of coding and documentation for their healthcare customers. They were frustrated with the amount of time it would take to get clinical documentation transported to them which in turn delayed coding results that were needed for billing. These holdups affected cash flow and increased costs for MedUSA. They were spending an average of \$6,000 per month, per client to capture and index clinical documentation into their billing system.

Poor coding quality was negatively affecting the revenues of MedUSA and their customers. It was also leading to a large number of denials that had to be reworked. In addition, there were new billing opportunities that were lost because of their lack of coding expertise and access to coders in many specialties.

Solution

MedUSA found that using Aviacode's web-based solutions and efficient processes generated enough cost savings that they could reduce fees to their customers to cover for the cost of Aviacode's coding services. Savings came from reducing costs in handling documentation, reducing denial rework and eliminating data entry costs. Additionally, MedUSA discovered that the total billed and collected revenues for their customers increased and made their client accounts more profitable. Due to excellent coding quality and documentation improvement training, Aviacode has helped MedUSA's customers increase the average charge and reimbursement per claim an average of 15%.

Aviacode implemented a standard HL7 billing interface. A custom Web Service was developed for sharing captured documentation with MedUSA's billing system. Aviacode then took over clinical documentation capture using interfaces and scanning solutions.

Ben Cervinski, Director of Business Development, said that the excellent coding has made it easier to sell billing services and has opened up new billing opportunities in other medical specialties.